



AUDITED RESULTS FOR THE YEAR ENDED 31ST DECEMBER 2022

The Board of Directors (“the Board”) of Nigerian Breweries Plc (“the Company”) hereby announces the following audited Results for the year ended 31st December 2022:

Income Statement	Group* 31/12/2022	Company 31/12/2022	Group* 31/12/2021	Company 31/12/2021	Group Change	Company Change
	₦'million	₦'million	₦'million	₦'million	%	%
Revenue	550,638	550,478	437,285	437,196	26	26
Cost of Sales	(337,310)	(337,310)	(276,872)	(276,872)	(22)	(22)
Gross Profit	213,328	213,167	160,413	160,324	33	33
Marketing, Distribution & Admin. Expenses	(164,558)	(163,599)	(123,545)	(123,138)	(33)	(33)
Other Income	2,987	2,987	4,627	4,627	(35)	(35)
Results from Operating Activities	51,756	52,555	41,494	41,812	25	26
Net Finance Expense	(34,415)	(34,463)	(17,793)	(17,882)	(93)	(93)
Profit Before Tax	17,341	18,093	23,701	23,930	(27)	(25)
Income Tax	(4,154)	(4,167)	(11,029)	(11,003)	62	63
Profit After Tax	13,187	13,925	12,672	12,927	4	8
Profit for the period attributable to:						
Equity Owners	13,182	13,925	12,666	12,927	4	8
Non-Controlling Interest	5		6			
Profit for the Period	13,187	13,925	12,672	12,927	4	8
Basic Earnings Per Share (kobo)	158	168	157	161	1	4
Fully Diluted Earning P/Share (kobo)	158	168	157	161	1	4

The detailed Financial Statements for the period are available on the company's website, www.nbplc/investor-relations.

*Group results include the figures of 234 Stores Limited and Benue Bottling Company Limited, a non-functioning subsidiary of the Company.

For the full year 2022, Net Revenue grew by 25% driven by brand mix improvements and strong pricing. The total market decreased by high single-digit reflecting pressure on consumer disposable income as well as naira devaluation and inflation. Nevertheless, we outperformed the market led by our strong premium portfolio.

Cost of Sales, Marketing, and Distribution expenses were under pressure due mainly to inflation, devaluation of the naira and high energy prices. While the Operating Margin was flat, our Profit after Tax margin reduced driven mainly by the increase in foreign exchange losses due to the naira devaluation and foreign currency scarcity. Despite the net margin decrease, the Company grew its Profit after Tax by 8%.

FINAL DIVIDEND

The Board is pleased to recommend to Shareholders at the forthcoming Annual General Meeting (AGM), the declaration of a **total dividend of ₦13,872,778,710 (thirteen billion, eight hundred and seventy two million, seven hundred and seventy eight thousand, seven hundred and ten naira only) that is, 143 (One hundred and forty-three) kobo** per ordinary share of 50 (fifty) kobo each. The total dividend is comprised of an interim dividend of **₦3,288,362,361 (three billion, two hundred and eighty eight million, three hundred and sixty two thousand, three hundred and sixty one naira only)**, that is, 40 (forty) kobo per share which was declared in October 2022, and a **final dividend of ₦10,584,416,349 (ten billion, five hundred and eighty four million, four hundred and sixteen thousand, three hundred and forty nine naira only), that is, 103 (one hundred and three) kobo** per share.

If the proposed final dividend of **₦10,584,416,349 (ten billion, five hundred and eighty four million, four hundred and sixteen thousand, three hundred and forty nine naira only) that is, 103 (one hundred and three) kobo** per share is approved, it will be subject to deduction of withholding tax at the appropriate rates. The final dividend will become payable on the **26th of April, 2023**, to Shareholders whose names appear on the Company's Register of Members at the close of business on **Thursday, 16th March, 2023**. The Register will be closed from **Friday, 17th March 2023** to **Thursday, 23rd March, 2023** (both dates inclusive) for the purpose of updating the Register.

Dated the 23rd day of February, 2023

By Order of the Board



Uaboi G. AGBEBAKU, Esq.

Company Secretary

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