

**Unaudited Condensed Interim Financial Statements For the Three Months Ended 31<sup>st</sup> March 2019** 

# **Table of Contents**

Condensed interim income statement	. 1
	_
Condensed interim statement of other comprehensive income	2
Condensed interim statement of financial position	. 3
Condensed interim statement of changes in equity	_
Condensed interim statement of changes in equity	_
Condensed interim statement of cash flows	9
Notes to the condensed interim financial statements	10

## **CONDENSED INTERIM INCOME STATEMENT**

		31 <sup>st</sup> March 2019	31 <sup>st</sup> March 2019	31 <sup>st</sup> March 2018	31 <sup>st</sup> March 2018
		Group	Company	Group	Company
	Notes	₩′000	₩′000	₩′000	₩′000
Revenue		91,387,689	91,387,689	88,445,527	88,445,527
Excise duty expense	<u>-</u>	(8,110,050)	(8,110,050)	(5,479,076)	(5,479,076)
Net Revenue		83,277,639	83,277,639	82,966,451	82,966,451
Cost of Sales	5	(48,223,202)	(48,223,202)	(44,948,414)	(44,948,414)
Gross Profit		35,054,437	35,054,437	38,018,037	38,018,037
Other Income		157,096	157,096	218,133	218,133
Marketing and Distribution Expenses	5	(16,554,842)	(16,554,842)	(15,341,093)	(15,341,093)
Administrative Expenses	5	(4,599,537)	(4,598,037)	(5,231,145)	(5,229,645)
Results from operating activities	_	14,057,154	14,058,654	17,663,932	17,665,432
Finance income	6a	9,432	9,432	37,830	37,830
Finance costs	6b	(2,608,640)	(2,625,755)	(2,452,718)	(2,468,356)
Net Finance costs	_	(2,599,208)	(2,616,323)	(2,414,888)	(2,430,526)
Profit before tax		11,457,946	11,442,331	15,249,044	15,234,906
Income tax expenses	7	(3,432,313)	(3,426,916)	(5,045,153)	(5,036,359)
Profit after tax	_	8,025,633	8,015,415	10,203,319	10,198,547
Profit for the year attributable to:					
Owners of the Company		8,024,540	8,015,415	10,203,319	10,198,547
Non-controlling interest		1,093	-	572	-
Profit for the period		8,025,633	8,015,415	10,203,891	10,198,547
Earnings per share	-				
Basic Earnings per share (kobo)		100	100	128	128
Diluted earnings per share (kobo)		100	100	128	128

## CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME

		31 <sup>st</sup> March 2019	31 <sup>st</sup> March 2019	31 <sup>st</sup> March 2018	31 <sup>st</sup> March 2018
		Group	Company	Group	Company
	Notes	₩′000	₩′000	₩′000	₩′000
Profit for the period Other comprehensive income, net of tax		8,025,633	8,015,415	10,203,891	10,198,547
Total comprehensive income for the period		8,025,633	8,015,415	10,203,891	10,198,547
Total comprehensive income for the year attributable to:					
Owners of the Company		8,024,540	8,015,415	10,203,319	10,198,547
Total comprehensive income for the period		8,025,633	8,015,415	10,203,891	10,198,547

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

		31 <sup>st</sup> March 2019 31 <sup>st</sup> December				
	Notes	Group ₦′000	Company ₦′000	Group ₦′000	Company N°000	
ASSETS						
Property, plant and equipment	8	194,051,118	193,877,368	203,492,850	203,317,850	
Intangible assets and goodwill		96,803,952	96,803,952	97,135,708	97,135,708	
Leased Assets	9	9,261,160	9,261,160	-	-	
Investments		160,000	839,625	150,000	829,625	
Other receivables		604,119	604,119	662,022	662,022	
Prepayments	_	-	-	538,187	538,187	
Non-current assets	_	300,880,349	301,386,224	301,978,767	302,483,392	
Inventories		34,818,120	34,818,120	32,506,824	32,506,824	
Trade and other receivables		35,319,731	35,319,731	35,153,451	35,153,451	
Prepayments		1,879,640	1,879,640	1,356,282	1,356,282	
Deposit for imports		949,563	949,563	2,474,279	2,474,279	
Cash and cash equivalents	_	14,232,470	14,232,470	14,793,266	14,792,088	
Current assets	_	87,200,702	87,199,524	86,284,102	86,282,924	
Total assets	_	388,081,051	388,585,748	388,262,869	388,766,316	

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (Cont'd)

		31st March 2019		31st Dece	ember 2018
		Group	Company	Group	Company
	Notes	<b>₩</b> ′000	₩′000	₩′000	₩′000
EQUITY					
Share capital		3,998,451	3,998,451	3,998,451	3,998,451
Share premium		73,770,356	73,770,356	73,770,356	73,770,356
Share based payment reserve		816,534	816,534	750,534	750,534
Retained earnings		96,241,214	96,140,258	88,216,674	88,124,843
Equity attributable to					
owners of the company	11	174,826,555	174,725,599	166,736,015	166,644,184
Non-controlling interest		93,530	-	92,437	
Total Equity		174,920,085	174,725,599	166,828,452	166,644,184
LIABILITIES					_
Loans and borrowings		44,301,357	44,301,357	41,127,565	41,127,565
Employee benefits		16,243,620	16,243,620	16,056,953	16,056,953
Deferred tax liabilities		22,834,506	22,834,506	24,554,471	24,554,471
Lease Liability		76,930	76,930	-	-
Non-current liabilities		83,456,413	83,456,413	81,738,989	81,738,989
Bank overdraft and Commercial Papers		504,442	504,442	1,469,810	1,469,810
Current tax liabilities		19,731,297	19,684,342	14,579,020	14,537,462
Dividend payable		6,089,068	6,089,068	7,931,759	7,931,759
Trade and other payables		101,819,514	102,565,652	114,151,861	114,881,134
Provisions		1,537,547	1,537,547	1,562,978	1,562,978
Lease Liability		22,685	22,685	-	-
Current liabilities		129,704,553	130,403,736	139,695,428	140,383,143
Total liabilities		213,160,966	213,860,149	221,434,417	222,122,132
Total equity and liabilities		388,081,051	388,585,748	388,262,869	388,766,316

Approved by the Board of Directors on 24th April 2019 and signed on its behalf by:

Mr. Jordi Borrut Bel **Managing Director/CEO** 

FRC/2018/IODN/00000018359

Mr. Rob Kleinjan **Finance Director** 

FRC/2019/ANAN/00000019433

**Nigerian Breweries Plc** *Condensed Interim Financial Statements* For the three months ended 31st March 2019

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY**

## Group

		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total	Non- Controlling Interest	Total Equity
	Notes	₩′000	₩′000	Reserve ₩'000	₩′000	₩′000	₩′000	₩′000
Balance at 1 <sup>st</sup> January 2019		3,998,451	73,770,356	750,534	88,216,674	166,736,015	92,437	166,828,452
Profit for the year		-	-	-	8,024,540	8,024,540	1,093	8,025,633
Other comprehensive income for the year				-	-		-	
Total comprehensive income for the year		-	-	-	8,024,541	23,749,044	1,093	8,025,634
Transaction with owners, recorded directly in equity								
Contributions and distributions								
Issue of ordinary shares		-	-	-	-	-		-
Share based payment charge		-	-	66,000	-	66,000	-	66,000
Share based payment recharge		-	-	-	-	-	-	- -
Dividends		-	-	-	-	-	-	-
Unclaimed dividends written back			-	-			-	
Total contributions and distributions			-	66,000	-	66,000	-	66,000
Changes in ownership interest								
Total transactions with owners of the company		-	-	66,000	-	66,000	-	66,000
Balance as at 31st March, 2019		3,998,451	73,770,356	816,534	96,241,214	190,551,059	93,530	174,920,085

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

## Company

		Share Capital	Share Premium	Share Based Payment Reserve	Retained Earnings	Total Equity
	Notes	<b>₩</b> ′000	₩′000	₩′000	₩′000	₩′000
Balance at 1 <sup>st</sup> January 2019	_	3,998,451	73,770,356	750,534	88,124,843	166,644,184
Profit for the year Other comprehensive income for the year	_	- -	- -	- -	8,015,415 -	8,015,415 -
Total Comprehensive income for the year		-	-	-	8,015,415	8,015,415
Transaction with owners, recorded directly in equity						
Contributions and distributions						
Issue of ordinary shares		-	-			-
Share based payment charge		-	-	66,000	-	66,000
Share based payment recharge		-	-	-	-	- -
Dividends					-	-
Unclaimed dividends written back	<del>-</del>	-	-	-		
Total contributions and distributions	_			66,000	-	66,000
Changes in ownership interest	_					
Total transactions with owners of the company	<del>-</del>	-	-	66,000	_	66,000
Balance as at 31st March, 2019	_	3,998,451	73,770,356	816,534	96,140,258	174,725,599

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Cont'd)**

### Group

		Share Capital	Share Premium	Share Based Payment Reserve	Retained Earnings	Total	Non- Controlling Interest	Total Equity
	Notes	₩′000	₩′000	₩′000	₩′000	₩′000	₩′000	₩′000
Balance at 1st January 2018	_	3,998,451	73,770,356	748,450	99,692,668	178,209,925	88,502	178,298,427
Profit for the year		-	-	-	10,203,319	10,203,319	572	10,203,891
Other comprehensive income for the year	_	-	-	-	-	-	-	
Total comprehensive income for the year		-	-	-	10,203,319	10,203,319	572	10,203,891
Transaction with owners, recorded directly in equity								
Contributions and distributions								
Issue of ordinary shares		-	-	-	-	-		-
Share based payment charge		-	-	173,526	-	173,526	-	173,526
Share based payment recharge		-	-	-	-	-	-	-
Dividends		-	-	-	-	-	-	-
Unclaimed dividends written back	_	-	-	-			-	
Total contributions and distributions	_	-	-	173,526	<u> </u>	173,526	-	173,526
Changes in ownership interest								
Total transactions with owners of the company	_	-	-	173,526	10,203,319	10,376,845	572	10,377,417
Balance as at 31st March, 2018	_	3,998,451	73,770,356	921,976	109,895,987	188,586,770	89,074	188,675,844

**Nigerian Breweries Plc** *Condensed Interim Financial Statements* For the three months ended 31st March 2019

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Cont'd)**

### Company

		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total Equity
	Notes	₩′000	₩′000	Reserve ₦′000	₩′000	₩′000
Balance at 1st January 2018		3,998,451	73,770,356	748,450	99,633,677	178,150,934
Profit for the year		-	-	-	10,198,547	10,198,547
Other comprehensive income for the year			-	-	-	
Total Comprehensive income for the year		-	-	-	10,198,547	10,198,547
Transaction with owners, recorded directly in equity						
Contributions and distributions						
Issue of ordinary shares		-	-			-
Share based payment charge		-	-	173,526	-	173,526
Share based payment recharge		-	-	-	-	-
Dividends					-	-
Unclaimed dividends written back			-	_		
Total contributions and distributions			-	173,526	<del>-</del>	173,526
Changes in ownership interest						
Total transactions with owners of the company		-	-	173,526	10,198,547	10,372,073
Balance as at 31 <sup>st</sup> March, 2018		3,998,451	73,770,356	921,976	109,832,224	188,523,007

## **CONDENSED INTERIM STATEMENT OF CASH FLOWS**

Note	Group 2019 s <b>₦</b> ′000	Company 2019 ₦'000	Group 2018 ₩′000	Company 2018 ₦′000
Profit for the year Adjustments for:	8,025,633	8,015,415	10,203,891	10,198,547
Depreciation Amortization of intangible assets Finance income Interest expenses	7,623,262 331,755 (9,432) 1,621,162	7,622,012 331,755 (9,432) 1,638,277	7,221,854 357,987 (37,830) 903,896	7,220,604 357,987 (37,830) 919,534
Gratuity, employee benefit and share based payment charges Loss/(Gain) on sale of property, plant and equipment Income tax expense	685,110 12,537 3,432,313 <b>21,722,340</b>	685,110 12,537 3,426,915 <b>21,722,589</b>	698,820 34,073 5,044,984 <b>24,427,675</b>	698,820 34,073 5,036,189 <b>24,427,924</b>
Changes in:	22/7 22/3 10		21,127,073	,,,,
Inventories Trade and other receivables Prepayments Trade and other payables Provisions	(2,311,296) (815,992) 14,829 (9,169,340) (25,432)	(2,311,296) (815,992) 14,829 (9,152,474) (25,432)	3,751,526 (11,442,620) (1,422,570) (18,138,605)	3,751,526 (11,442,620) (1,422,570) (18,160,087)
Deposit for imports Lease Liability	2,232,331 99,615.00	2,232,331 99,615.00	(203,225)	(203,225) -
Cash generated from operating activities Income tax paid Gratuity paid Other long term employee benefits paid	11,747,056 (169,947) (262,496)	11,764,171 (169,947) (262,496)	(3,027,819) (36,871) (50,668) (296,378)	(3,049,052) - (50,668) (296,378)
VAT paid*	(3,980,690)	(3,980,690)	(3,660,063)	(3,660,063)
Net cash from operating activities	7,333,923	7,351,038	(7,071,799)	(7,056,161)
Cash flows from investing activities Finance income Proceeds from sale of property, plant and equipment Investment in Subsidiary Acquisition of property, plant and equipment Acquisition of intangible assets	9,432 4,047 (10,000) (7,459,273)	9,432 4,047 (10,000) (7,459,273)	37,830 20,622 - (6,696,214)	37,830 20,622 - (6,696,214)
Net cash used in investing activities	(7,455,794)	(7,455,794)	(6,637,762)	(6,637,762)
Cash flows from financing activities Proceeds from loans and borrowings Repayment of loans and borrowings Interest paid Dividends paid Net cash used in financing activities	29,000,000 (25,826,208) (803,640) (1,842,691) <b>527,621</b>	29,000,000 (25,826,208) (820,755) (1,842,691) <b>510,506</b>	18,000,000 (14,859,578) (437,081) (670,986) <b>2,032,355</b>	18,000,000 (14,859,578) (452,719) (670,986) <b>2,016,717</b>
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at 1 <sup>st</sup> January	405,750 13,323,456	405,750 13,322,278	<b>(11,677,206)</b> 15,396,024	<b>(11,677,206)</b> 15,394,846
Cash and cash equivalents at 31st March	13,729,206	13,728,028	3,718,818	3,717,640
Represented by: Cash balance Bank Overdraft and Commercial Papers	14,233,648 (504,442)	14,232,470 (504,442)	21,714,326 (17,995,508)	21,713,148 (17,995,508)
	13,729,206	13,728,028	3,718,818	3,717,640

<sup>\*</sup> Value Added Tax (VAT) paid shown separately above has been adjusted for in deriving the change in trade and other payables.

#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

#### 1. Reporting entity

Nigerian Breweries Plc, a public Company quoted on The Nigerian Stock Exchange, was incorporated in Nigeria on the 16th November 1946, under the name, Nigerian Brewery Limited. The name was changed on 7th January 1957, to Nigerian Breweries Limited and thereafter to Nigerian Breweries Plc in 1990 when the Companies and Allied Matters Act of that year came into effect. The Company is a subsidiary of Heineken N.V. a company domiciled in the Netherlands, the latter having approximately 56% interest in the equity of Nigerian Breweries Plc. The address of the Company's registered office is 1, Abebe Village Road, Iganmu, Lagos. The condensed interim financial statements of the Company as at and for the three-months period ended 31st March 2019 comprise the Company and its subsidiaries.

The financial statements of Nigerian Breweries Plc as at and for the year ended 31<sup>st</sup> December 2018 are available on the Company's registered website:

www.nbplc.com/investor-relations.html

#### 2. Basis of preparation

#### a. Statement of compliance

These condensed interim financial statements have been prepared in accordance with International Financial Reporting Standard (IFRS) IAS 34 'Interim Financial Reporting'. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of Nigerian Breweries Plc as at and for the year ended 31<sup>st</sup> December 2018.

#### b. Functional and presentation currency

These condensed interim financial statement are presented in Naira, which is the Company's functional currency. All financial information presented in Naira has been rounded to the nearest thousand unless stated otherwise.

#### c. Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affects the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended  $31^{\rm st}$  December 2018.

### 3. Significant accounting policies

#### a. General

The accounting policies applied in these condensed interim financial statements are the same as those applied in the Company's financial statements as at and for the year ended 31<sup>st</sup> December 2018.

#### b. Income tax

Income tax expenses are recognised based on management's best estimation of the weighted average expected full year income tax rate.

## 4. Seasonality

The performance of the Company is subject to seasonal fluctuations as a result of weather conditions and festivities. The Company's full year results and volumes are dependent on the performance in the peak-selling season, typically resulting in higher revenue and profitability

in the last quarter of the year. The impact from this seasonality is also noticeable in several working capital related items such as inventory, trade receivables and payables.

#### 5. Analysis of expenses by nature

	Group 2019 ₩'000	Company 2019 ₩'000	Group 2018 ₩'000	Company 2018 **'000
Raw materials and consumables	30,842,182	30,842,182	28,383,913	28,383,913
Advertising and sales expenses	4,237,835	4,237,835	3,763,449	3,763,449
Depreciation	7,623,262	7,622,012	7,221,854	7,220,604
Amortization	331,755	331,755	357,987	357,987
Employee benefits	9,716,433	9,716,433	10,088,115	10,088,115
Distribution	7,569,650	7,569,650	6,951,569	6,951,569
Repairs and Maintenance	3,951,066	3,951,066	3,299,224	3,299,224
Royalty and technical service fees	2,120,422	2,120,422	2,083,225	2,083,225
Others	2,984,977	2,984,727	3,371,316	3,371,066
Total cost of sales, marketing & distribution and administration expenses	69,377,581	69,376,081	65,520,652	65,519,152

#### 6. Interest income, interest expenses and other net finance expenses

Net finance income and expenses for the three-month period ended  $31^{st}$  March 2019 amounted to \$2.6 billion (Three-month period ended  $31^{st}$  March 2018: \$2.4 billion).

#### a. Finance income

Interest income for the three-month period ended 31<sup>st</sup> March 2019 amounted to \\$9.4 million (Three-month period ended 31<sup>st</sup> March 2018: \\$38 million).

#### b. Finance expense

Interest expenses for the three-month period ended  $31^{st}$  March 2019 amounted to \$1.6 billion (three-month ended  $31^{st}$  March 2018: \$920 million).

Other net finance expenses for the three-months period ended 31<sup>st</sup> March 2019 amounted to ₩988 million (three-months ended 31<sup>st</sup> March 2018: ₩1.5 billion). The interest expenses on the net pension liability for the period ended 31<sup>st</sup> March 2019 amounted to ₩482 million (three-month period ended 31<sup>st</sup> March 2018: ₩459 million).

#### 7. Income tax expenses

The Company's effective tax rate in respect of continuing operations for the three-months period ended  $31^{st}$  March 2019 was 32.2 per cent (for the three-months period ended  $31^{st}$  March 2018: 32.4 per cent).

#### 8. Property, plant and equipment

#### **Acquisitions**

During the three-months period ended 31<sup>st</sup> March 2019 the Company acquired, plant and equipment with a cost of \(\mathbb{\text{\text{\text{\text{\text{\text{\text{e}}}}}}}\). billion (three-month period ended 31<sup>st</sup> March 2018: \(\mathbb{\text{\text{\text{\text{\text{\text{\text{e}}}}}}\).

#### **Capital commitments**

As at 31st March 2019, the Company's capital expenditure commitments for property, plant and equipment amounted to ₦33.4 billion (31st March 2018: ₦20.8 billion).

#### 9. Lease Asset

IFRS 16 'Leases' has replaced previous guidance on leases, including IAS 17. The Company has implemented IFRS 16 per 1 January 2019 by applying the modified retrospective method, meaning that the 2018 comparative numbers in the 2019 financial statements are not restated. Under the new standard, lease contracts are recognised on the Company's balance sheet.

#### 10. Financial risk management and financial instruments

The aspect of the Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 31<sup>st</sup> December 2018.

#### 11. Equity

#### Reserves

The reserves consist of share premium, share-based payment reserve, equity contribution reserves and retained earnings.

### Weighted average number of shares (basic and diluted)

For the three-months period ended 31<sup>st</sup> March In shares

	2019	2018
1 <sup>st</sup> January Weighted average number of shares	7,996,902,051	7,996,902,051
31 <sup>st</sup> March		
Weighted average number of shares	7,996,902,051	7,996,902,051

#### 12. Net cash coverage /interest bearing debt position

31st March 31st March 31st December 31st December 2019 2019 2018 2018 ₩′000 ₩'000 ₩′000 ₩'000 Bank overdrafts 504,442 504,442 1,469,810 1,469,810 Commercial papers Cash, cash equivalents and current (14,233,648)(14,232,470)(14,793,266)(14,792,088)(Net cash coverage position)/interest bearing debt position (13,729,206) (13,728,028) (13,323,456) (13,322,278)

Company

Group

Company

Group

The company has revolving credit facilities with five Nigerian banks to finance its working capital. The approved limit of the loan with each of the banks range from \$6 billion to \$15 billion (total of \$66 billion). \$29 billion was utilized as at 31<sup>st</sup> March, 2019 (2018: \$15 billion).

#### 13. Contingencies

No material updates in comparison with 2018 year-end reporting were identified that need to be reported.

#### 14. Related party transactions

The Company has related party relationships with its parent company, Heineken N.V. and Heineken group entities. These transactions are conducted on terms comparable to transactions with third parties. The related party transactions in the first three-month period ended 31st March 2019 do not, in substance deviate from the transactions as reflected in the financial statements as at and for the year 31st December 2018.

#### 15. Subsequent events

There are no significant subsequent events, which could have had a material effect on the state of affairs of the Company as at  $31^{st}$  March 2019 that have not been adequately provided for or disclosed in these condensed interim financial statements.