

# **Nigerian Breweries Plc**

RC: 613

Unaudited Condensed Interim Financial Statements For the six months ended 30 June, 2019

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## **Condensed interim income statement**

Diluted earnings per share (kobo)

Condensed internit income statem	EIIL				
			GR	OUP	
		Quarter to date 30 June 2019	Year to date 30 June 2019	Quarter to date 30 June 2018	Year to date 30 June 2018
	Notes	₩′000	₩′000	₩′000	₩′000
Net Revenue		86,913,545	170,191,184	89,693,178	172,659,629
Cost of Sales	5	(50,317,074)	(98,540,276)	(51,630,139)	(96,578,553)
Gross Profit		36,596,471	71,650,908	38,063,039	76,081,076
Other Income Marketing and Distribution Expenses Administrative Expenses	5 5	265,385 (21,610,513) (4,845,304)	422,481 (38,165,355) (9,444,841)	212,564 (19,211,108) (5,112,278)	430,697 (34,552,201) (10,343,423)
Results from operating activities		10,406,039	24,463,193	13,952,217	31,616,149
Finance income Finance costs	6a 6b	189,089 (2,642,014)	198,521 (5,252,131)	181,887 (1,834,502)	219,717 (4,287,220)
Net Finance costs		(2,452,925)	(5,053,610)	(1,652,615)	(4,067,503)
Profit before tax Income tax expenses	7	7,953,114 (2,655,605)	19,409,583 (6,091,315)	12,299,602 (4,068,624)	27,548,646 (9,113,777)
Profit after tax		5,297,509	13,318,268	8,230,978	18,434,869
Profit for the year attributable to: Owners of the Company Non-controlling interest		5,296,412 1,097	13,315,976 2,292	8,230,190 788	18,433,214 1,655
Profit for the period		5,297,509	13,318,268	8,230,978	18,434,869
Earnings per share Basic Earnings per share (kobo)		66	166	103	230

66

## **Condensed interim income statement**

		COMPANY							
		Quarter to date 30 June 2019	Year to date 30 June 2019	Quarter to date 30 June 2018	Year to date 30 June 2018				
	Notes	₩′000	₩′000	₩′000	₩′000				
Net Revenue		86,913,545	170,191,184	89,693,178	172,659,629				
Cost of Sales	5	(50,317,074)	(98,540,276)	(51,630,139)	(96,578,553)				
Gross Profit		36,596,471	71,650,908	38,063,039	76,081,076				
Other Income Marketing and Distribution Expenses Administrative Expenses	5 5	265,385 (21,610,513) (4,844,054)	422,481 (38,165,355) (9,442,091)	212,564 (19,211,108) (5,111,028)	430,697 (34,552,201) (10,340,673)				
Results from operating activities		10,407,289	24,465,943	13,953,467	31,618,899				
Finance income Finance costs	6a 6b	189,089 (2,661,801)	198,521 (5,287,556)	181,887 (1,851,233)	219,717 (4,319,589)				
Net Finance costs		(2,472,712)	(5,089,035)	(1,669,346)	(4,099,872)				
Profit before tax Income tax expenses	7	7,934,577 (2,653,143)	19,376,908 (6,080,059)	12,284,121 (4,063,270)	27,519,027 (9,099,629)				
Profit after tax		5,281,434	13,296,849	8,220,851	18,419,398				
Profit for the year attributable to: Owners of the Company Non-controlling interest		5,281,434 -	13,296,849 -	8,220,851 -	18,419,398 -				
Profit for the period		5,281,434	13,296,849	8,220,851	18,419,398				
Earnings per share Basic Earnings per share (kobo) Diluted earnings per share (kobo)		66 66	166 166	103 103	230 230				

The notes on pages 12 to 14 are an integral part of these interim financial statements

## Condensed interim statement of other comprehensive income

		GROUP							
		Quarter	Year to	Quarter	Year to				
		to date	date	to date	date				
		30 June	30 June	30 June	30 June				
		2019	2019	2018	2018				
	Notes	₩′000	₩′000	₩′000	₩′000				
Profit for the period		5,297,509	13,318,268	8,230,978	18,434,869				
Other comprehensive income, net of tax Total comprehensive income for the period		5,297,509	13,318,268	8,230,978	18,434,869				
Total comprehensive income for the year attributable to: Owners of the Company		5,296,412	13,315,976	8.230.190	18,433,214				
Owners of the company		5,230,412	13,313,370	0,230,130	10,733,217				
Total comprehensive income for the period		5,297,509	13,318,268	8,230,978	18,434,869				

## Condensed interim statement of other comprehensive income

		COMPANY						
		Quarter to date	Year to date	Quarter to date	Year to date			
		30 <sup>th</sup> June	30 <sup>th</sup> June	30 <sup>th</sup> June	30 <sup>th</sup> June			
		2019	2019	2018	2018			
	Notes	₩′000	₩′000	₩′000	₩′000			
Profit for the period		5,281,434	13,296,849	8,220,851	18,419,398			
Other comprehensive income, net of tax Total comprehensive income for the period		5,281,434	13,296,849	8,220,851	18,419,398			
Total comprehensive income for the year attributable to:								
Owners of the Company		5,281,434	13,296,849	8,220,851	18,419,398			
Total comprehensive income for the period		5,281,434	13,296,849	8,220,851	18,419,398			

# Condensed interim statement of financial position As at 30 June 2019:

		30 June 2019	30 June 2019	31 December 2018	31 December 2018
ACCETC	Notes	Group ₦′000	Company ₦'000	Group ₦′000	Company N'000
ASSETS Property, plant and equipment Intangible assets and goodwill Right of Use Asset (ROUA) Investments Other receivables Prepayments	8	191,311,915 96,784,617 9,367,049 250,000 562,190	191,139,415 96,784,617 9,367,049 929,625 562,190	203,492,850 97,135,708 - 150,000 662,022 538,187	203,317,850 97,135,708 - 829,625 662,022 538,187
Non-current assets		298,275,771	298,782,896	301,978,767	302,483,392
Inventories  Trade and other receivables		35,944,980 36,792,090	35,944,980 36,792,090	32,506,824 35,153,451	32,506,824 35,153,451
Prepayments Deposit for imports Cash and cash equivalents		2,760,495 287,357 12,872,357	2,760,495 287,357 12,871,179	1,356,282 2,474,279 14,793,266	1,356,282 2,474,279 14,792,088
Current assets		88,657,279	88,656,101	86,284,102	86,282,924
Total assets		386,933,050	387,438,997	388,262,869	388,766,316

## Condensed interim statement of financial position

		30 June 2019	30 June 2019	31 December 2018	31 December 2018
	Notes	Group ₦′000	Company ₦′000	Group ₦′000	Company ₦′000
EQUITY Share capital Share premium Share based payment reserve Retained earnings		3,998,451 73,770,356 463,913 86,898,319	3,998,451 73,770,356 463,913 86,787,361	3,998,451 73,770,356 750,534 88,216,674	3,998,451 73,770,356 750,534 88,124,843
Equity attributable to owners of the company	9	165,131,039	165,020,081	166,736,015	166,644,184
Non-controlling interest		94,729	-	92,437	
Total Equity		165,225,768	165,020,081	166,828,452	166,644,184
LIABILITIES Loans and borrowings Employee benefits Deferred tax liabilities Lease Liability		39,529,376 16,546,971 22,850,589 72,592	39,529,376 16,546,971 22,850,589 72,592	41,127,565 16,056,953 24,554,471	41,127,565 16,056,953 24,554,471
Non-current liabilities	,	78,999,528	78,999,528	81,738,989	81,738,989
Bank overdraft and Commercial Papers Current tax liabilities Dividend payable Trade and other payables Provisions Lease Liability	12	17,146,998 19,640,516 7,942,200 96,580,785 1,379,063 18,192	17,146,998 19,587,702 7,942,200 97,345,233 1,379,063 18,192	1,469,810 14,579,020 7,931,759 114,151,861 1,562,978	1,469,810 14,537,462 7,931,759 114,881,134 1,562,978
Current liabilities		142,707,754	143,419,388	139,695,428	140,383,143
Total liabilities		221,707,282	222,418,916	221,434,417	222,122,132
Total equity and liabilities		386,933,050	387,438,997	388,262,869	388,766,316

Approved by the Board of Directors on 30th July, 2019 and signed on its behalf by:

Mr. Jordi Borrut Bel Managing Director/CEO FRC/2018/IODN/00000018359 Mr. Rob Kleinjan Finance Director FRC/2019/ANAN/ 00000019433

Group		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total	Non- Controlling Interest	Total Equity
	Notes	₩′000	₩′000	Reserve ₩'000	₩′000	₩′000	₩′000	₩′000
Balance as at $1^{st}$ January 2019		3,998,451	73,770,356	750,534	88,216,674	166,736,015	92,437	166,828,452
Profit for the year		-	-	-	13,315,976	13,315,976	2,292	13,318,268
Other comprehensive income for the year		-	-	-	-	-	-	-
Total comprehensive income for the year Transaction with owners, recorded		-	-	-	13,315,976	23,749,044	2,292	13,318,268
directly in equity  Contributions and distributions		-	-	-	-	-	-	-
Issue of ordinary shares		-	-	-	-	-	-	
Share based payment charge Share based payment recharge		-	-	120,043	-	120,043 (406,664)	-	120,043 (406,664)
Dividends		-	-	(406,664) -	(14,634,331)	(14,634,331)	-	(14,634,331)
Unclaimed dividends written back			-	-	(= .700 .700=7	(= :/00 :/00=/	-	-
Total contributions and distributions				(286,621)	(14,634,331)	(14,920,952)		(14,920,952)
Changes in ownership interest								
Total transactions with owners of the company			-	(286,621)	(14,634,331)	(14,920,952)	-	(14,920,952)
Balance as at 30 <sup>th</sup> June, 2019		3,998,451	73,770,356	463,913	86,898,319	175,564,107	94,729	165,225,768

Company		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total Equity
	Notes	₩′000	₩′000	Reserve ₦′000	₩′000	₩′000
Balance as at 1 <sup>st</sup> January 2019	•	3,998,451	73,770,356	750,534	88,124,843	166,644,184
Profit for the year Other comprehensive income for the year		-	-	-	13,296,849	13,296,849 -
Total Comprehensive income for the year Transaction with owners, recorded directly in equity		-	-	-	<b>13,296,849</b>	13,296,849 -
Contributions and distributions Issue of ordinary shares Share based payment charge Share based payment recharge Dividends Unclaimed dividends written back  Total contributions and distributions		- - - - -	- - - - -	120,043 (406,664) - -	- - (14,634,331) - (14,634,331)	120,043 (406,664) (14,634,331)
Changes in ownership interest				(286,621)	(14,634,331)	(14,920,952)
Total transactions with owners of the company				(286,621)	(14,634,331)	(14,920,952)
Balance as at 30th June, 2019	_	3,998,451	73,770,356	463,913	86,787,361	165,020,081

Group		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total	Non- Controlling Interest	Total Equity
	Notes	₩′000	₩′000	Reserve ₩'000	₩′000	₩′000	₩′000	₩′000
Balance as at 1 <sup>st</sup> January 2018		3,998,451	73,770,356	748,450	99,692,668	178,209,925	88,502	178,298,427
Profit for the year		-	-	-	18,433,214	18,433,214	1,655	18,434,869
Other comprehensive income for the year		_	_	_	_	_	_	_
Total comprehensive income for the year Transaction with owners, recorded		-	-	-	18,433,214	23,749,044	1,655	18,434,869
directly in equity  Contributions and distributions		-	-	-	-	-	-	-
Issue of ordinary shares Share based payment charge		-	-	- 158,489	- -	- 158,489		- 158,489
Share based payment recharge Dividends Unclaimed dividends written back		- - -	- - -	(368,241)	- (25,030,303) -	(368,241) (25,030,303)	- - -	(368,241) (25,030,303)
Total contributions and distributions			-	(209,752)	(25,030,303)	(25,240,055)	-	(25,240,055)
Changes in ownership interest								
Total transactions with owners of the company			-	(209,752)	(25,030,303)	(25,240,055)	-	(25,240,055)
Balance as at 30 <sup>th</sup> June, 2018		3,998,451	73,770,356	538,698	93,095,579	176,718,914	90,157	171,493,241

Company		Share Capital	Share Premium	Share Based Payment	Retained Earnings	Total Equity
	Notes	₩′000	₩′000	Reserve ₩'000	₩′000	₩′000
Balance as at 1st January 2018		3,998,451	73,770,356	748,450	99,633,677	178,150,934
Profit for the year Other comprehensive income for the year		- -	-	-	18,419,398	18,419,398
Total Comprehensive income for the year Transaction with owners, recorded directly in equity Contributions and distributions		-	-	-	18,419,398 -	18,419,398 -
Issue of ordinary shares Share based payment charge		-	-	- 158,489	-	- 158,489
Share based payment recharge Dividends Unclaimed dividends written back		- - -	- - -	(368,241) - -	(25,030,303) -	(368,241) (25,030,303) -
Total contributions and distributions		-	-	(209,752)	(25,030,303)	(25,240,055)
Changes in ownership interest Total transactions with owners of the company				(209,752)	(25,030,303)	(25,240,055)
Balance as at 30 <sup>th</sup> June, 2018		3,998,451	73,770,356	538,698	93,022,772	171,330,277

## Condensed interim statement of cash flows

Condensed interim statement of cash flows					
	Notes	Group 2019 ₦′000	Company 2019 ₩'000	Group 2018 ₩'000	Company 2018 ₩'000
Profit for the year Adjustments for:		13,318,268	13,296,849	18,434,869	18,419,398
Depreciation		15,511,580	15,509,080	14,511,660	14,509,160
Amortization of intangible assets		663,378	663,378	696,875	696,875
Finance income		(198,521)	(198,521)	(219,717)	(219,717)
Interest expenses		3,479,500	3,514,925	2,310,853	2,343,222
Gratuity, employee benefit and share based payment					
charges		1,490,263	1,490,263	1,556,129	1,556,129
Loss/(Gain) on sale of property, plant and equipment		10,881	10,881	28,406	28,406
Income tax expense		6,091,315	6,080,059	9,113,777	9,099,629
		40,366,664	40,366,914	46,432,852	46,433,102
Changes in:					
Inventories		(3,438,156)	(3,438,156)	7,648,994	7,648,994
Trade and other receivables		(1,538,806)	(1,538,806)	(14,777,230)	(14,777,230)
Prepayments		(866,026)	(866,026)	(935,398)	(935,398)
Trade and other payables		(10,015,632)	(9,980,457)	(27,311,851)	(27,316,603)
Provisions		(183,915)	(183,915)	-	-
Lease Liability Deposit for imports		90,784 2,186,922	90,784 2,186,922	- 5 636 003	5 636 003
Deposit for imports		2,160,922	2,160,922	5,636,993	5,636,993
Cash generated from operating activities		26,601,835	26,637,260	16,694,360	16,689,858
Income tax paid		(2,733,701)	(2,733,701)	(4,801,439)	(4,764,568)
Gratuity paid		(819,492)	(819,492)	(760,522)	(760,522)
Other long term employee benefits paid		(467,374)	(467,374)	(489,431)	(489,431)
VAT paid*		(7,555,444)	(7,555,444)	(7,676,023)	(7,676,023)
Net cash from operating activities		15,025,824	15,061,249	2,966,945	2,999,314
Cash flows from investing activities					
Finance income		198,521	198,521	219,717	219,717
Proceeds from sale of property, plant and equipment		22,054	22,054	54,020	54,020
Investment in Subsidiary		(100,000)	(100,000)	<del>-</del>	-
Acquisition of property, plant and equipment		(12,730,630)	(12,730,630)	(8,801,275)	(8,801,275)
Acquisition of intangible assets		(312,287)	(312,287)	-	
Net cash used in investing activities	(	(12,922,342)	(12,922,342)	(8,527,538)	(8,527,538)
Cash flows from financing activities					
Proceeds from loans and borrowings		56,000,000	56,000,000	28,000,000	28,000,000
Repayment of loans and borrowings		(57,598,189)	(57,598,189)	(21,126,220)	(21,126,220)
Interest paid		(3,479,500)	(3,514,925)	(1,110,679)	(1,143,048)
Dividends paid		(14,623,890)	(14,623,890)	(23,707,891)	(23,707,891)
Net cash used in financing activities	(	(19,701,579)	(19,737,004)	(17,944,790)	(17,977,159)
Net increase/(decrease) in cash and cash equivalents		(17,598,097)	(17,598,097)	(23,505,383)	(23,505,383)
Cash and cash equivalents as at 1st January		13,323,456	13,322,278	15,396,024	15,394,846
Cash and cash equivalents as at 30 <sup>th</sup> June		(4,274,641)	(4,275,819)	(8,109,359)	(8,110,537)
Represented by:			<u>-</u> :		
Cash balance		12,872,357	12,871,179	7,504,021	7,502,843
Bank Overdraft and Commercial Papers		(17,146,998)	(17,146,998)	(15,613,380)	(15,613,380)
		(4,274,641)	(4,275,819)	(8,109,359)	(8,110,537)

<sup>\*</sup> Value Added Tax (VAT) paid shown separately above has been adjusted for in deriving the change in trade and other payables

#### Notes to the condensed interim financial statements

#### 1. REPORTING ENTITY

Nigerian Breweries Plc, a public Company quoted on the Nigerian Stock Exchange, was incorporated in Nigeria on the 16th November 1946, under the name, Nigerian Brewery Limited. The name was changed on 7th January 1957, to Nigerian Breweries Limited and thereafter to Nigerian Breweries Plc in 1990 when the Companies and Allied Matters Act of that year came into effect. The Company is a subsidiary of Heineken N.V. a company domiciled in the Netherlands, the latter having a 55.95% interest in the equity of Nigerian Breweries Plc. The address of the Company's registered office is 1, Abebe Village Road, Iganmu, Lagos. The condensed interim financial statements of the Company as at and for the six-month period ended 30th June 2019 comprise the Company and its subsidiaries.

The financial statements of Nigerian Breweries Plc as at and for the year ended 31st December 2018 are available upon request from the Company's registered website www.nbplc.com/investor-relations.html.

#### 2. BASIS OF PREPARATION

#### a. Statement of compliance

These condensed interim financial statements have been prepared in accordance with International Financial Reporting Standard (IFRS) IAS 34 'Interim Financial Reporting'. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of Nigerian Breweries Plc as at and for the year ended 31st December 2018.

#### b. Functional and presentation currency

These condensed interim financial statement are presented in Naira, which is the Company's functional currency. All financial information presented in Naira has been rounded to the nearest thousand unless stated otherwise.

#### c. Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affects the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31st December 2018.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### a. General

The accounting policies applied in these condensed interim financial statements are the same as those applied in the Company's financial statements as at and for the year ended 31st December 2018.

#### b. Income tax

Income tax expenses are recognised based on management's best estimation of the weighted average expected full year income tax rate.

#### 4. SEASONALITY

The performance of the Company is subject to seasonal fluctuations as a result of weather conditions and festivities. The Company's full year results and volumes are dependent on the performance in the peak-selling season, typically resulting in higher revenue and profitability in the last quarter of the year. The impact from this seasonality is also noticeable in several working capital related items such as inventory, trade receivables and payables.

#### Notes to the condensed interim financial statements

#### 5. ANALYSIS OF EXPENSES BY NATURE

	Group 2019	Company 2019	Group 2018	Company 2018
	₩′000	₩′000	₩′000	₩′000
Raw materials and consumables	63,085,283	63,085,283	62,394,105	62,394,105
Advertising and sales expenses	13,282,262	13,282,262	11,329,778	11,329,778
Depreciation	15,511,580	15,509,080	14,511,660	14,509,160
Amortization	663,378	663,378	696,875	696,875
Employee benefits	19,427,257	19,427,257	19,742,126	19,742,126
Distribution	15,069,070	15,069,070	13,973,238	13,973,238
Repairs and Maintenance	8,637,374	8,637,374	7,582,376	7,582,376
Royalty and technical service fees	4,264,289	4,264,289	4,425,624	4,425,624
Others	6,209,979	6,209,729	6,818,396	6,818,146
Total cost of sales, marketing & distribution and administration expenses	146,150,472	146,147,722	141,474,177	141,471,427

#### 6. INTEREST INCOME, INTEREST EXPENSES AND OTHER NET FINANCE EXPENSES

Net finance income and expenses for the six-month period ended 30th June 2019 amounted to N5 billion (six-month period ended 30th June 2018: N4 billion).

#### a. Finance income

Interest income for the six-month period ended 30th June 2019 amounted to N199 million (six-month period ended 30th June 2018: N219 million).

## b. Finance expense

Interest expenses for the six-month period ended 30th June 2019 amounted to N3.5 billion (six-month ended 30th June 2018: N2.3 billion expenses).

Other net finance expenses for the six-month period ended 30th June 2019 amounted to N1.8 billion (six-month ended 30th June 2018: N2.0 billion expenses). The interest expenses on the net pension liability for the period ended 30th June 2019 amounted to N1.2 billion (six-month period ended 30th June 2018: N0.92 billion).

## 7. INCOME TAX EXPENSES

The Company's effective tax rate in respect of continuing operations for the six-month period ended 30th June 2019 was 31.42 per cent (for the six-month period ended 30th June 2018: 32.4 per cent).

## 8. PROPERTY PLANT AND EQUIPMENT Acquisitions

During the six-month period ended 30th June 2019 the Company acquired, plant and equipment with a cost of N11.7 billion (six-month period ended 30th June 2018: N8.8 billion)."

#### **Capital commitments**

As at 30th June 2019, the Company's capital expenditure commitments for property, plant and equipment amounted to N36 billion (30th June 2018: N28.2 billion).

## Right of Use Asset (ROUA)

IFRS 16 'Leases' has replaced previous guidance on leases, including IAS 17. The Company has implemented IFRS 16 per 1 January 2019 by applying the modified retrospective method, meaning that the 2018 comparative numbers in the 2019 financial statements are not restated. Under the new standard, lease or embedded lease contracts are recognised on the Company's balance sheet.

#### Notes to the condensed interim financial statements

The aspect of the Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 31st December 2018.

#### 9. EQUITY

#### Reserves

The reserves consist of share premium, share-based payment, equity contribution reserves and retained earnings.

## Weighted average number of shares (basic and diluted)

#### In shares

	2019	2018
1 January Weighted average number of shares	7,996,902,051	7,996,902,051
Bonus issues 30 June		
Weighted average number of shares	7,996,902,051	7,996,902,051

#### 10. NET CASH COVERAGE /INTEREST BEARING DEBT POSITION

	Group 2019 ₩'000	Company 2019 ₩'000	Group 2018 ₩'000	Company 2018 ₩'000
Loans and borrowings	39,529,376	39,529,376	41,127,565	41,127,565
Bank overdrafts	379,364	379,364	1,469,810	1,469,810
Commercial papers/Other Short Term Loan	16,767,634	16,767,634	-	-
Cash, cash equivalents and current	(12,872,357)	(12,871,179)	(14,793,266)	(14,792,088)
(Net cash coverage position)/interest bearing debt position	43,804,017	43,805,195	27,804,109	27,805,287

The company has revolving credit facilities with five Nigerian banks to finance its working capital. The approved limit of the loan with each of the banks range from N6 billion to N15 billion (total of N66 billion). N27 billion was utilised as at 30th June, 2019 (2018: N15 billion), while N15bn was utilised from the BOI Loan (2018: Nil).

#### 11. CONTINGENCIES

No material updates in comparison with 2018 year-end reporting were identified that need to be reported.

#### 12. RELATED PARTY TRANSACTIONS

The Company has related party relationships with its parent company, Heineken N.V. and Heineken group entities. These transactions are conducted on terms comparable to transactions with third parties. The related party transactions in the first six-month period ended 30th June 2019 do in substance not deviate from the transactions as reflected in the financial statements as at and for the year 31st December 2018.

#### 13. SUBSEQUENT EVENTS

There are no significant subsequent events, which could have had a material effect on the state of affairs of the Company as at 30th June 2019 that have not been adequately provided for or disclosed in these condensed interim financial statements.